



**Union City Chamber of Commerce
Access Sacramento
January 21, 2010**

Chamber Member Primary Concerns

- **Overriding concern: business is being driven out of California**
- **Feels like State is trying to solve budget problem on the backs of small business and cities**
- **Too much regulation / redundant regulation**
- **Lack of analysis of impact that proposed legislation would have on business**
- **Burdensome and costly reporting requirements with dubious benefits**
- **Burdensome and costly monitoring requirements**
- **Too much bureaucracy at State level; competing bureaucracies between State and Federal government**

Our Priorities

- **Overriding message: Foster a business environment that encourages business development, expansion and retention**
 - **Be proactive rather than reactive** (e.g., For many years, the California Chamber and California Manufacturers Assn were asking for many of the incentives that are now being offered to Toyota)
 - **Make California more competitive with other states**
 - **Live within budget; set aside rainy day fund**
 - **Reduce business tax burden:**
 - **#1 priority: Reduce business taxes**
 - **#2 priority: Create incentives and tax credits designed to retain and attract business** (e.g., tax credits for capital investment and job expansion)
 - **Focus on infrastructure** (e.g., transportation); **“economic expansion follows infrastructure”**
 - **Keep local dollars local** (i.e., no state takeaways from Cities and Counties)
 - **Have a well-defined and streamlined business approval/permitting process**
 - **Consider business impact of proposed legislation**
 - **Differentiate levels of monitoring, reporting, regulation based on size of business, type of business**
 - **Reduce and simplify regulations**
 - **Simplify reporting requirements; eliminate redundant reporting to multiple agencies**
 - **Reduce bureaucracy** (consolidate depts, commissions, agencies with similar functions)
 - **Increase sun-shining and sun-setting of legislation** (user-friendly public comment period, “expire unless renewed” legislation, no ‘gut and amend’ sneak-throughs)
- Invest in workforce training and retraining (including JC’s and ROPs)**



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Appointments

Assembly Majority Leader Alerto Torrico
Room 319 (916) 319-2020
20th Assembly

Tim Reardon, Chief of Staff for Assemblymember Alyson Huber
Room 5175 (916-319-2010
Member, Assembly Committee on Jobs, Economic Development & Economy
Member, Committee on Accountability and Administrative review
10th AD (Amador, El Dorado, Sacramento, and San Joaquin Counties)

Sara Mason, Senior Consultant for Senator Gloria Negrete McLeod
Room 2059 (916) 651-4032
Chair, Senate Committee on Business, Professions and Economic Development
Member, Committee on Budget and Fiscal review
Member, Committee on Governmental Organization
Senate District 32 (Portions of LA and San Bernadito Counties)

Assemblymember Mary Hayashi
Room 3013 (916) 319-2018
Chair, Committee on Business and Professions
Member, Committee on Insurance (except Health Insurance) - incl. workers compensations
Member, Assy Select Committee on Community Colleges
Member, Assy Select Committee on Biotechnology
18th Assembly District (Hayward, Dublin, Pleasanton, Castro Valley)

Senator Ellen Corbett
Room 5108 (916) 561-4010
Member, Committee on Energy, Utilities, Communications
Member, Appropriations Committee
Senate District 10 (Alameda and Santa Clara Counties)



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Appointments Continued

Tom White, Chief of Staff for Assemblymember Charles Calderon (Oaskana)
Room 2117 (916) 319-2058
Chair, Assy Committee on Revenue and Taxation
Member, Assy. Appropriation Committee
Member, Assy Committee on Insurance
58th District (Southern Cal)

Senator Rod Wright
Room 5064 (916) 651-4025
Chair, Committee on Government Organization
Member, Committee on Budget and Fiscal Review
Member, Committee on Energy, Utilities, Communications
Senate District 25 (Southern Cal, incl. Los Angeles, Long Island Beach)

John Ferrera, Chief of Staff for Senator Denise Ducheny
Room 5035 (916) 651-4040
Chair, Budget and Fiscal Review Committee
Senate District 40 (Portions of San Diego/Riverside County)

Toni Simon, Consultant for Assembly Committee on Jobs, Economic Development and Economy
Across from Capital: 1020 N St. Room 369 (916) 319-2090
Committee that has been holding meetings on Enterprise zones
Committee Chair, Assebley member V. Manuel Perez